

MASTER INTERNATIONAL MARKETING AND BRAND MANAGEMENT

Modul Overview (Start Fall)

		SEMESTER 1	ECTS	SEMESTER 2	ECTS	SEMESTER 3	ECTS
Program Specific Modules	International Marketing and Brand Management	International Marketing and Brand Management Global Market Strategy: Strategic Marketing from the Boardroom Brand Management: The Basics, The Frameworks and The Masterminds Customer Insights for Marketing and Brand Management Fundamentals of Consumer Behavior Behavioral Economics: From Heuristics to Nudging Empirical Research: Introduction to Quantitative and Qualitative Methods	6	Integrated Brand Communication in a Digitalized World (Digital) Brand Communication: Customer Journeys, User Experience and Analytics (Digital) Advertising: Programmatic Advertising, Zero Friction and More Social Media: The Purpose, The Impact and The Use for Businesses Marketing of Innovations The Basics of Innovation: Models, Context, Diffusion and Adoption How to Market Innovations: Analysis, Segmentation, Targeting, Positioning and The Right Marketing Mix Electives (2 out of 5) Brand Storytelling, Psychology of Marketing, Independent Research Project, Success Factor Happiness, Technology Trends	6	Semester Abroad OR Internship	15
MBS Core Modules	Executive Skills Intern. Business & Management	International Business and Management International Strategic Management Organizational Behavior Conscious Business International Focus (1 out of 3) Business in Germany Business in Latin America Business in China Foreign Language (optional) German, Spanish, Chinese Communication in International Business Business Communication Business Ethics Negotiation Skills MBS Engagement	3 6 (3)	International Focus (1 out of 5) Business in Europe Business in Latin America Business in China Business in USA and Canada Business in Emerging Economies Foreign Language (optional) German, Spanish, Chinese Responsible Leadership in a Global Context Responsible Leadership Business and Society Master Thesis Preparation MBS Engagement	3 3 5	Master Thesis	15
		Total ECTS 90					

We recommend international students to choose "German" as a foreign language and the International Focus "Business in Germany" (semester 1).

